



Profit & Loss Report From Apr 2016 to Mar 2017

	Apr 16	May 16	Jun 16	Jul 16	Aug 16	Sep 16	Oct 16	Nov 16	Dec 16	Jan 17	Feb 17	Mar 17	Total
<u>Income</u>													
Sales													
4-1100 BLDG- Buildin	43,449	100,705	105,550	124,035	109,751	107,696				343			591,529
4-1200 Sales - Outdo	67,256	82,986	92,854	91,088	68,842	81,039	2,467						486,532
4-1400 Sales - Consu	956	1,533	4,071	1,796	533	1,013							9,902
4-1500 Sales - Contr	7,467	10,484	22,244	14,093	17,796	28,933							101,018
Total Sales	119,127	195,710	224,719	231,012	196,921	218,682	2,467	0	0	343	0	0	1,188,981
4-5000 Freight Colle										26			26
4-8000 Miscellaneous							381						381
Total Sales	0	0	0	0	0	0	381	0	0	26	0	0	407
<u>Total Income</u>	119,127	195,710	224,719	231,012	196,921	218,682	2,848	0	0	369	0	0	1,189,388
<u>Cost Of Sales</u>													
Purchases													
5-1100 COS - Buildin	22,432	53,834	62,679	69,904	63,544	60,883				185			333,460
5-1200 COS - Outdoor	40,172	48,450	55,004	53,159	39,828	47,880	1,212						285,705
Cost of Sales - Other													
5-1920 Inventory Adj				-101									-101
5-1930 Freight In	325	520	320	163	269	377							1,974
Total Sales	62,929	102,804	118,002	123,125	103,641	109,139	1,212	0	0	185	0	0	621,038
<u>Total Cost Of</u>	62,929	102,804	118,002	123,125	103,641	109,139	1,212	0	0	185	0	0	621,038
Gross Profit	56,199	92,906	106,717	107,887	93,280	109,542	1,636	0	0	183	0	0	568,350

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<u>Expenses</u>													
Administrative Expenses													
6-1100 Bank Charges	33	28	38	41	26	29	41						235
6-1300 Insurance	325	325	325	325	325	325							1,950
6-1500 Office Suppli	770	415	455	650	728	719							3,737
6-1550 Postage	220	165	180	155	172	181							1,073
Total Administrative E	1,348	933	998	1,171	1,251	1,254	41	0	0	0	0	0	6,995
Operating Expenses													
6-2100 Cleaning	870	870	870	870	870	870							5,220
6-2150 Equipment Lea	850	850	850	850	850	850							5,100
6-2400 Rent	6,940	6,940	6,940	6,940	6,940	6,940							41,640
6-2450 Repairs & Mai	460	235	565	410	225	428							2,323
6-2600 Store Supplie	182	182	182	182	182	182							1,092
6-2700 Telephone	805	890	929	855	913	976							5,368
6-2800 Utilities	1,190	1,105	1,270	1,245	1,344	1,245							7,399
Total Operating Expen	11,297	11,072	11,606	11,352	11,324	11,491	0	0	0	0	0	0	68,142
Personnel Expenses													
6-3500 Staff Ameniti		500	440	560	380	575							2,455
6-3550 Staff Refresh		215	115	111	129	138							708
Total Personnel Expen		715	555	671	509	713	0	0	0	0	0	0	3,163
Sales & Marketing Expenses													
6-6170 Entertainment		55	60	80		98							293
6-6300 Motor Vehicle		252	254	276	271	295							1,348
6-6400 Printing	1,245	350	420	335	168	285							2,803
6-6500 Promotions	825	1,750	1,100	810	790	1,050							6,325
Total Personnel Expen	2,070	2,407	1,834	1,501	1,229	1,728	0	0	0	0	0	0	10,769
<u>Total Expenses</u>	14,715	15,127	14,993	14,695	14,313	15,186	41	0	0	0	0	0	89,069
Operating Profit	41,484	77,779	91,724	93,192	78,968	94,357	1,595	0	0	183	0	0	479,281

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<u>Other Income</u>													
8-1112 ODBCx Insert					4,444								4,444
Total Personnel Expen	0	0	0	0	4,444	0	0	0	0	0	0	0	4,444
<u>Total Other Income</u>	0	0	0	0	4,444	0	0	0	0	0	0	0	4,444
<u>Other Expenses</u>													
Depreciation Expense													
9-1100 Depn - Lease					1,234	1,200							2,434
Total Personnel Expen	0	0	0	0	1,234	1,200	0	0	0	0	0	0	2,434
<u>Total Other Expenses</u>	0	0	0	0	1,234	1,200	0	0	0	0	0	0	2,434
Net Profit/Loss	41,484	77,779	91,724	93,192	82,178	93,157	1,595	0	0	183	0	0	481,291

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