

DataWise Hardware Demo

Ratios -

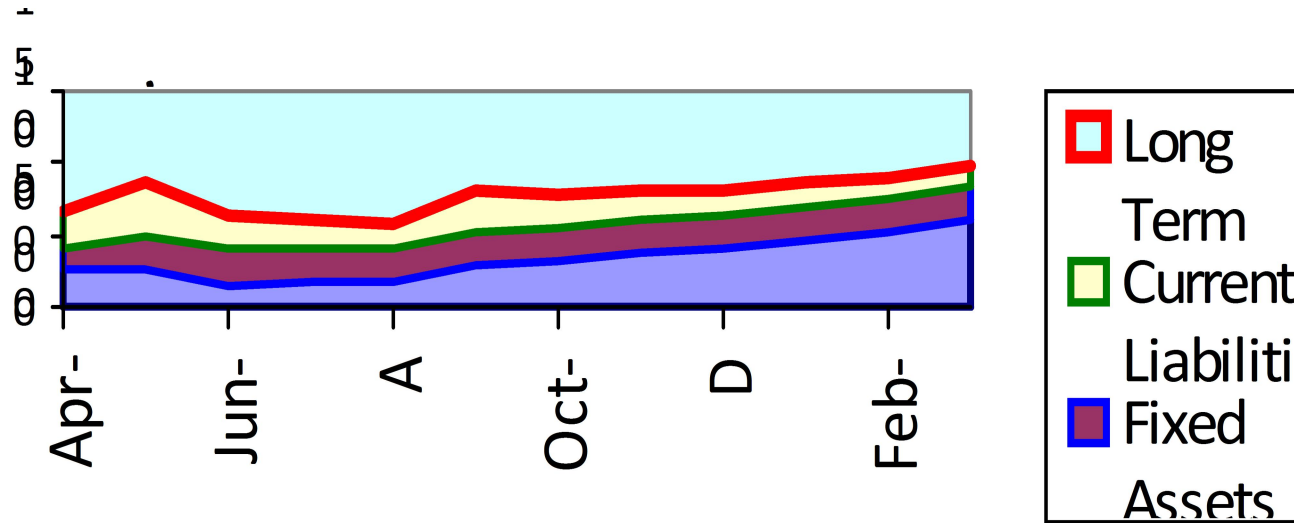
Yr 1	PD 7	NZ\$	Act APR 07	Act MAY 07	Act JUN 07	Act JUL 07	Act AUG 07	Act SEP 07	Fct OCT 07	Fct NOV 07	Fct DEC 07	Fct JAN 08	Fct FEB 08	Fct MAR 08	MOVEMENT/ FULL YEAR
Balance Sheet															
Cash Accounts			-39 323	- 226 317	- 322 005	- 313 682	- 294 286	- 250 953	303 668	-39 648	368 316	981 076	631 338	546 919	546 919
Stock on Hand			171 218	235 142	211 115	189 571	189 709	261 445	219 429	174 413	126 397	75 381	21 365	-35 650	-35 650
Trade Debtors			132 341	249 345	268 404	286 231	273 426	286 160	- 169 954	292 481	-5 134	- 468 036	14 910	270 256	270 256
Other Debtors									-30 575	-60 569	-89 979	- 118 808	- 147 053	- 174 717	- 174 717
Current Assets			264 236	258 170	157 514	162 120	168 850	296 652	322 568	366 677	399 600	469 613	520 560	606 807	606 807
Fixed Assets at Cost			127 650	243 150	243 150	243 150	243 150	253 150	253 150	253 150	253 150	253 150	253 150	253 150	253 150
Accum Depreciation			-1 025	-4 477	-7 928	-11 379	-14 831	-18 282	-18 282	-18 282	-18 282	-18 282	-18 282	-18 282	-18 282
Fixed Assets			126 624	238 672	235 221	231 770	228 318	234 867	234 867	234 867	234 867	234 867	234 867	234 867	234 867
Total Assets			390 860	496 843	392 735	393 890	397 169	531 519	557 435	601 544	634 467	704 481	755 427	841 675	841 675
Trade Creditors			282 000	385 146	202 672	155 643	155 323	253 368	177 357	119 082	74 799	41 514	16 840	-1 126	-1 126
Other Creditors			4 949	-8 083	34 587	48 925	29 928	32 579	58 209	84 464	85 709	113 214	113 209	141 964	141 964
Dividend Creditors															
Current Liabilities			286 949	377 062	237 260	204 568	185 251	285 947	235 567	203 547	160 509	154 729	130 049	140 838	140 838
Long Term Liabilities															
Total Liabilities			286 949	377 062	237 260	204 568	185 251	285 947	235 567	203 547	160 509	154 729	130 049	140 838	140 838
Total Employment of Capital			- 103 910	- 119 780	- 155 475	- 189 322	- 211 917	- 245 571	- 321 868	- 397 996	- 473 958	- 549 751	- 625 378	- 700 836	- 700 836
Income Statement															
Sales Income			122 918	191 918	229 596	232 132	201 558	218 681	205 040	210 040	215 040	220 040	225 040	230 040	2 502 045
Cost of Sales			-65 261	- 101 656	- 119 644	- 124 324	- 105 386	- 110 577	-91 165	-96 415	- 101 665	- 106 915	- 112 165	- 117 415	-1 252 589
Gross Profit			57 657	90 261	109 952	107 807	96 172	108 104	113 875	113 625	113 375	113 125	112 875	112 625	1 249 455
Other Income															
Total Income			57 657	90 261	109 952	107 807	96 172	108 104	113 875	113 625	113 375	113 125	112 875	112 625	1 249 455
Sales Expenses			2 070	2 407	1 834	1 501	1 229	1 728							10 769
Admin Expenses			55 813	56 528	56 368	56 484	56 322	56 526							338 043
Personnel Expenses			13 670	15 456	16 055	15 974	16 025	16 195							93 378
Financial Expenses															
EBITDA			-13 896	15 869	35 694	33 847	22 594	33 654	113 875	113 625	113 375	113 125	112 875	112 625	807 264
Depreciation															
Amortisation															
EBIT			-13 896	15 869	35 694	33 847	22 594	33 654	113 875	113 625	113 375	113 125	112 875	112 625	807 264
Interest Expenses															
Comapany Tax									37 578	37 496	37 413	37 331	37 248	37 166	224 235
EAIT			-13 896	15 869	35 694	33 847	22 594	33 654	76 296	76 128	75 961	75 793	75 626	75 458	583 029

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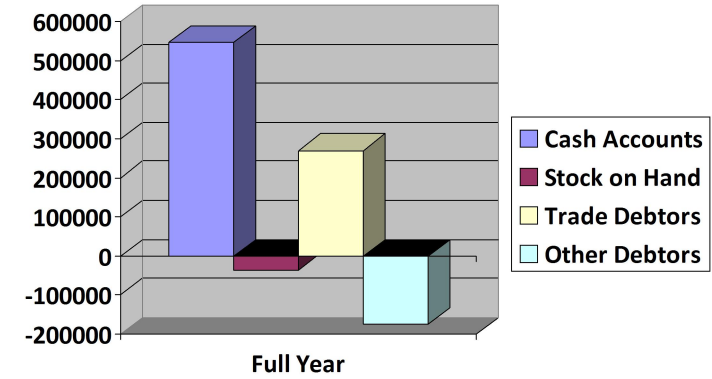
Ratios -

Yr 1	PD 7	NZ\$	Act APR 07	Act MAY 07	Act JUN 07	Act JUL 07	Act AUG 07	Act SEP 07	Fct OCT 07	Fct NOV 07	Fct DEC 07	Fct JAN 08	Fct FEB 08	Fct MAR 08	MOVEMENT/ FULL YEAR
Financial Ratios															
Liquidity Ratios															
Current Ratio			0.92	0.68	0.66	0.790	0.91	1.04	1.37	1.80	2.49	3.04	4.000	4.31	4.31
Quick Ratio			0.32	0.06	-0.23	-0.130	-0.11	0.12	0.44	0.94	1.70	2.55	3.840	4.56	4.56
Net Working Capital			-22 713	- 118 892	-79 746	-42 447	-16 401	10 704	87 000	163 129	239 090	314 884	390 510	465 969	465 969
Activity Ratios															
Average Collection Period			32	38	35	36	40	39	-24	41	-0	-63	1	35	38
Average Payment Period			36	68	74	59	52	47	143	118	89	83	67	69	41
Fixed Assets Turnover			11.65	9.65	11.71	12.020	10.59	11.17	10.48	10.73	10.99	11.24	11.500	11.75	10.65
Total Asset Turnover			3.77	4.64	7.02	7.070	6.09	4.94	4.41	4.19	4.07	3.75	3.570	3.28	2.97
Inventory Turnover			4.57	5.19	6.80	7.870	6.67	5.08	4.99	6.63	9.65	17.02	63.000	-39.52	-35.14
Debt Ratios															
Debt Ratio			-0.73	-0.76	-0.60	-0.520	-0.47	-0.54	-0.42	-0.34	-0.25	-0.22	-0.170	-0.17	-0.17
Debt to Equity Ratio															
Times Interest Earned															
Fixed Payment Coverage															
Profitability Ratios															
Gross Profit Margin			46.9 %	47.0 %	47.8 %	46.4 %	47.7 %	49.4 %	55.5 %	54.1 %	52.7 %	51.4 %	50.1 %	48.9 %	49.9 %
Operating Profit Margin			-11.3 %	8.2 %	15.5 %	14.5 %	11.2 %	15.3 %	55.5 %	54.1 %	52.7 %	51.4 %	50.1 %	48.9 %	32.2 %
Net Profit Margin			-11.3 %	8.2 %	15.5 %	14.5 %	11.2 %	15.3 %	37.2 %	36.2 %	35.3 %	34.4 %	33.6 %	32.8 %	23.3 %
Return on Investment			-42.6 %	38.3 %	109.0 %	103.1 %	68.2 %	75.9 %	164.2 %	151.8 %	143.6 %	129.1 %	120.1 %	107.5 %	69.2 %
Return on Equity			-160.4 %	158.9 %	275.5 %	214.5 %	127.9 %	164.4 %	284.4 %	229.5 %	192.3 %	165.4 %	145.1 %	129.2 %	83.1 %
Earnings Per share															
No. of Shares															
Earnings Per Share															

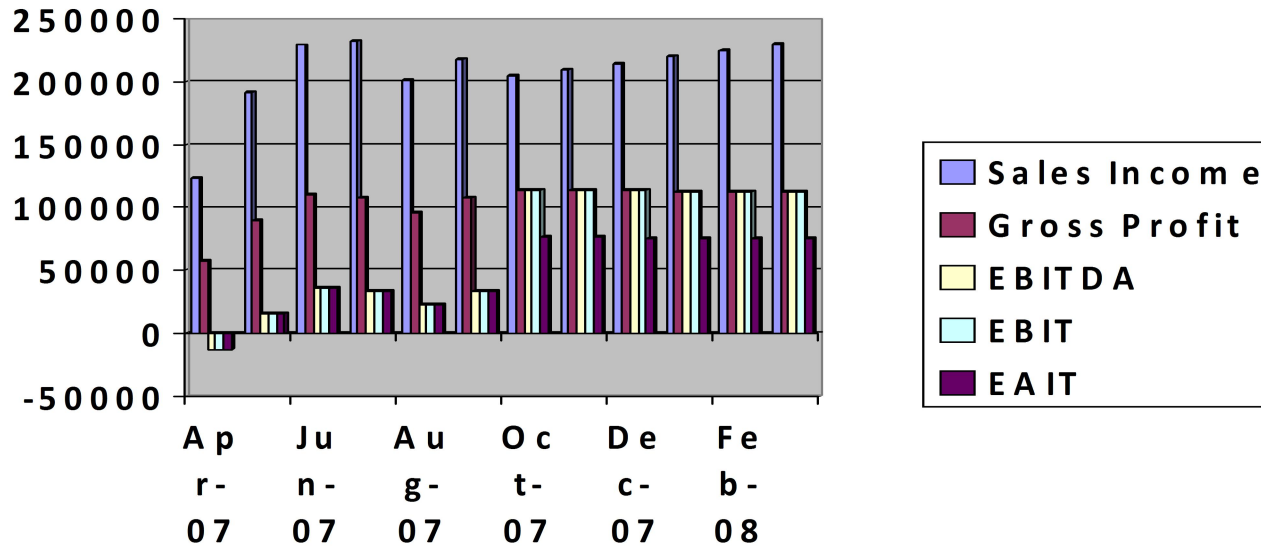
Balance Sheet



Current Assets



Profit & Loss



Full Year

